



Archery NSW

Serving Archery in the Waratah State

Archery NSW

Ordinary General Meeting Minutes

Sports House - Quad 1, Level 2, 8 Parkview Drive, Sydney Olympic Park

November 24, 2015

Present:

Committee Position	Name	Present
President	Nigel Matthews	Yes
Secretary	Simon Fairall	Yes
Treasurer	Teresa Nguyen	Yes
VP Membership	Adam Buoro	Yes
VP Publicity	Sarah Jordan	Yes
Tournament Coordinator	Vacant	
Recorder	Vacant - Administration role	
Coaching Administrator	Vacant	
Officials Convener	Vacant - Administration Role	
Junior Coordinator	Shane Baldwin	Yes
Club	Delegate	Voting Strength
Illawarra Archers Inc.	Graham	20
Liverpool City Archers Inc.	Elizabeth Jennison	16
Monaro	Ken	4
Northern Archers of Sydney Inc.	Russell Field	14
Penrith City Archers Inc.	Craig Young	20
Sydney Olympic Park Archers Inc.	Jon Barnard	20
Warringah Archers Inc.	Paul Wilson	10
Total		104

Apologies: Jim Larven, Warren Rankin

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Agenda Items

Meeting opened at 7:30pm

1. Review of minutes from previous meeting 10th May 2015
 - a. Minutes not distributed, so unable to be reviewed
 - b. Secretary of ANSW to update website with all OGM minutes and distribute link

2. ANSW Reports
 - a. Presidents report
 - i. No formal Presidents report
 - ii. AA AGM was positive
 - iii. Lisa Matton resigned as coaching administrator
 - iv. Liverpool requesting for all casual vacancies be called

 - b. Treasurers report
 - i. Access to Westpac banking was delayed, only gained access today
 - ii. No major changes in

 - c. Recorders (Grahams) report
 - i. Working backwards from January, catching up
 - ii. Records have been shot, but cannot be ratified until all scores are entered
 - iii. National records may not be recognized due to the delay in submission

3. Recognition of New Clubs
 - a. New clubs
 - i. Delta Archers (St. George area)
 - ii. Rosewood Archers (Southern Highlands)
 - iii. Bondi Archers
 - iv. Canterbury Archers of Sydney

 - b. Committee is recommending they be accepted

 - c. Moved that they all be accepted by Warringah, Seconded PCA

 - d. Accepted unanimously

4. Review of Judging in NSW
 - a. As a state we have less active judges than most of the other RGBs

 - b. Puts pressure on Judges and also has financial impact on clubs running events requiring judges.

 - c. AA is putting a judging program online (target/field/clout)

 - d. Discussion took place to consider options to regulate clubs contribution to judges supplied by clubs.

 - e. Clubs elected to take no action, rather wait to see the impact of the new AA course.

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5. 2016 Strategic Initiatives

a. Targets

i. Target Discipline

1. 50 targets owned by ANSW currently
2. They are not ideal for compound due to single centre
3. Suggestion to augment the targets with 5 spot targets specifically for compound
4. Looking to purchase 10 targets, approximately \$10k
5. Clubs took no action

ii. Field targets

1. Challenge this year at the state field
 2. Suggestion that ANSW purchase a field set
 3. Some councils are keen to provide funding to ANSW to bring events to them
 4. Likely to be about \$15k
 5. Unlikely to give us a good ROI, would be a sunk cost for the benefit of the sport
 6. Suggestion from Graham that existing targets could be used for field
- iii. Routine maintenance will be required, within committee remit of expenses
- iv. Liverpool delegate advised that ANSW previously used Excel spreadsheets to track allocations to targets. The President confirmed that this is still in place, however this information was never held in MYOB.
- v. PCA asked what else we might have to spend the money on if we don't spend on targets.

b. Trailers

- i. President advised when he visited the regional clubs this was something that that was high on their list of wants.
- ii. Will provide an option to develop the sport in regional areas
- iii. Trailer is designed to be towed by a standard 4wd vehicle, and to designed to hold 25 targets.
- iv. Suggestion from President that there are grants available that we could apply for, if the clubs choose not to fund the purchase from general funds. Specifically State based participation funding.
- v. Robust discussion was had about governance and how it relates to funding.
- vi. PCA supported the idea, based in his experience with junior nationals moving targets.
- vii. SOPA questioned the concept of it being for regional areas.
- viii. Youth Coordinator and Northern Archers supported the concept, and advised that it would definitely help Sydney based clubs too.

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- ix. Lots of discussion about the RGB's Presidents dinner on the Saturday night preceding the AA AGM, lots of great ideas arising.
 - c. Digital
 - i. Everything is moving to digital, but we are not well optimized in that area
 - ii. Proposal to help the smaller clubs by giving them minimum resources, such as domain names and help setup the free IMG website
 - iii. Expected cost is about \$500 each club
 - iv. SOPA requested to have the commercial model of IMG explained. President confirmed that it is on a transaction fee basis on credit card payments. Currently 4.4%. Additionally, AA pay an annual fee.
 - v. Proposal to promote archery through digital campaigns, Google or Facebook. Aim to get individual contributors from the clubs, ideally through the clubs having a social media presence themselves.
 - vi. SOPA questioned spending ANSW money on smaller and regional clubs, as SOPA subsidises them through ANSW contributions. PCA countered that growing the sport is the point. President contributed that the sport should have 15k members based on other sports, if we reached our potential.
 - vii. Liverpool added that Warringah is a smaller club that works hard and doesn't get this support from ANSW. Why should ANSW pay for other clubs in this case? VP Publicity said that we need to find ways to engage and grow the smaller clubs.
 - viii. PCA commented that in his history with the sport, going back into the late 1980's, ANSW has been largely irrelevant. We need to engage the clubs now or we'll be in the same boat in 10 years as over the last 10 years ANSW has seen little to no real growth.
 - d. Club Development
 - i. The process described in the distributed document, if adopted, would require a large amount of work.
 - ii. The volunteers would need to provide this work, so the clubs would need to be behind the concept.
 - iii. Warringah offered that he can see that it is obviously targeted at improving the clubs over time, however there does not appear be a big incentive for them to do so. President provided his experience that if you use a carrot or stick approach it tends to fall away.
6. 2016 Events
- a. 2016 Calendar
 - i. Rolled over to next meeting as there has been a late change that has not yet been approved by the committee
 - b. Novice Event
 - i. To be run in conjunction with Sydney Olympic Park Authority, with access to their full customer database for driving participation.

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- ii. Also potentially a schools event could be arranged at the end of the school year. A participation event to run in parallel.
- c. Competitive teams event
 - i. Individual and team event by invitation only, an elite event.
 - ii. Aiming to bring sponsorship and have regional participation.

7. AGM Questions on ANSW Equipment Policy

- a. Elizabeth Jennison asked a question at the AGM regarding the equipment policy and when it was changed. It was adjusted in March, based on a committee decision. The minutes of the committee meeting support the decision.
- b. President discussed the policy as published.
- c. Confirmed that Penrith did not pay a fee to use the equipment.
- d. Liverpool suggested that ANSW gets nothing from hosting AA events at ANSW clubs. President countered that this is incorrect for several reasons: the economic benefit to our members was many thousands of dollars being primary amongst them.
- e. President put it to the floor for comment. Northern said that he read the policy and it makes perfect sense to him.
- f. Liverpool agreed that the profits should be retained by PCA based on the points discussed.

8. Governance

- a. Meetings
 - i. The President responded to questions about ANSW meetings, the President had collated information over the last several years.
 - ii. The majority had 3 OGM's and an AGM
 - iii. One year had only 2 OGMs
 - iv. One meeting in 2012 failed to have a quorum
 - v. 2015 4 OGM's planned and advertised in the Calendar. Two OGMs held, one called that was not held, an SGM, two AGMs, and 9 other meetings where all clubs were invited. More than 50 communications to clubs and 12 communications direct to archers. The President asked rhetorically if communication was key how much was too much.
- b. Expenses
 - i. Craig Young raised the expenses of committee members
 - ii. Several questions asked – see external document
 - iii. President's response: the governance framework was not good enough in the past. There appear to be gaps in the process, and there is a lot of variation in the quality based on the individuals filling the roles. The return on investment for the time required to would be very low.
The major element is travel and charges for services provided, and it is predominantly a single individual.
The policy around expenses has been changed to reflect the position we are in as a

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sport, with local travel not part of the claimable amount.

The position of ANSW committee is that no further action be taken.

- iv. SOPA wants the entire thing documented and published.
- v. Illawarra suggested that if the policy was in place to allow the claims, then it should be let go..
- vi. Northern said to move on under better governance.
- vii. No vote was taken, the meeting generally understood the President had moved to tighten policy and governance to ensure it would not happen in the future. The meeting found this acceptable.

9. General Business

- a. Liverpool requested that the General Meetings be held on weekends only.
- b. Liverpool raised, concerns with information on social media reflecting the fact that someone may have broken confidence. This was confirmed as incorrect, with the returning officer being interviewed to confirm. The President noting that at least one delegate at the ANSW AGM declared their voting to an unsuccessful nominee in front of him.
- c. SOPA raised an issue that was rejected by the meeting.

10. The President formally closed the meeting

Meeting closed at 10:35pm